



Our Global Electronics Organization is looking to immediately fill the position as

Regional Head Electronics (m/f/non-binary) - Europe

Location: any German Messer location / any European Messer location

Reference number: 69/2024

Leading the Electronics business unit in Europe, ensuring robust sales growth and operational efficiency while maintaining alignment with global objectives, the role demands comprehensive knowledge of the European market and the Electronics industry.

What the role is about:

- Develop and implement sales strategies to meet annual revenue targets. Expand the customer base and enhance customer relationships.
- Oversee daily operations, ensuring high standards in quality, safety, and efficiency.
- Work closely with international customers to manage pricing and proposals.
- Create tactical and strategic goals for both the Bulk/Onsite and Laser Gas groups.
- Optimize contract value and ensure alignment with business strategies.
- Identify and establish new market channels, driving growth and profitability.
- Influence and integrate activities across sales, product management, supply management, and operations.

Your profile:

- Bachelor's degree in engineering or business.
- Minimum of 10 years managerial experience in the Electronics industry.
- Strong commercial acumen and financial analysis capabilities, proven leadership and people management skills.
- Outstanding problem-solving, negotiation, and communication abilities with commitment to customer service and operational excellence.
- Proficiency in English.

Does this describe you, and are you interested in this position?

Then we look forward to receiving your application via e-mail to Cornelia Nordheim, Senior Specialist HR (in PDF format, max. 2 MB) to recruiting.co@messergroup.com